

Sally T. True

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EDUCATION

Cornell Law School
Juris Doctor, May 1978

Ithaca, NY

Smith College
Bachelor of Arts, May 1974
Major: Government

Northampton, MA

PROFESSIONAL EXPERIENCE

True, Walsh & Sokoni, LLP
(True & Walsh, LLP, then
True, Walsh & Schubert, LLP, now
True, Walsh & Sokoni, LLP)
Founding Partner and Member

Ithaca, NY
January 2006 to present

Work in general practice including the areas of health care, estate planning and administration, not-for-profit corporations.

True, Walsh & Miller, LLP
Founding Partner and Member

Ithaca, NY
September 1985 to December 2005

Counseled and represented hospitals, residential care facilities and other institutional health care providers (including municipal entities) in all types of corporate and administrative legal matters, with emphasis on corporate organization, reorganization and closure, state and federal regulatory compliance, operations, accreditation, reimbursement, medical records, contract preparation and negotiation, and medical staff issues. Consultant to health care organizations on the transfer of public hospitals to private, quasi-public or not-for-profit entities. Also practiced in corporate, estate planning and estate administration. Special counsel to NYS Health Department for conversion of Roswell Park Cancer Institute (Buffalo, NY) to public benefit corporation, including legal feasibility studies, modeling, legislative drafting, diligence, and actual conversion (1997-1999).

Harris, Beach, Wilcox, Rubin & Levey
Associate

Rochester, NY
1978 to 1985

From 1980 to 1985, concentrated in health care area, representing several upstate hospitals and other health care providers. Legal feasibility, diligence and conversion of municipal hospitals to private, not-for-profit status, including Tompkins County Hospital. Worked with medical malpractice insurance carriers in developing and implementing the legal component of hospital risk management programs. Practiced litigation from 1978 to 1980. Prepared and assisted with trial of cases in New York State and Federal Courts.

Wilkie, Farr & Gallagher
Clerk

New York, NY
May 1997 to August 1997

Assisted with research and pleadings on various banking, contract and commercial matters.

LEGISLATIVE EXPERIENCE

Legislative Assistant to former State Assemblywoman Constance E. Cook and State Assemblyman Gary A. Lee, 1974 to 1976.

OTHER EXPERIENCE

Adjunct Instructor "Legal Aspects of Health Care Delivery" (HSS 627), Sloan Program in Hospital and Health Services Administration, Department of Human Service Studies, College of Human Ecology, Cornell University, 1993 to 1995.

PUBLICATIONS

HEALTH CARE CORPORATE LAW, Formation and Regulation Volume, Chapter 7 "Certificate of Need Regulation," published by Little, Brown and Co., 1993.

PRESENTATIONS

New York Academy of Medicine program entitled "Assisted Reproductive Technologies: Analysis and Recommendations for Public Policy," Insurance Coverage, New York, NY, June 16, 1998.

Hospital Underwriters Mutual Insurance Company program entitled "Coping with Regulation in the 1990's: A Health Care Law Update," given in four New York cities during March and April, 1990.

Hospital Underwriters Mutual Insurance Company program entitled "Credentialing, Confidentiality and Disclosure," given in four New York cities during November, 1987.

United Way of Central New York, MANAGE Program I and II, Module C entitled "Legal Responsibilities of Boards of Directors," Syracuse, NY, September 22, 1987 and February 16, 1988.

Commission on Quality of Care for the Mentally Disabled, presentation entitled "The Legal Responsibilities and Liabilities of a Board Member," Albany, NY, May 7, 1987.

Cornell University, Human Services Administration Program, program entitled "Building a Better Board," Rensselaerville, NY and Ithaca, NY, February 21, 1987 and July 26, 1986.

The Foundation for Long Term Care, Inc. program entitled "Legal Update-Current Issues and Policies," Rochester, NY and Albany, NY, February 25 and March 3, 1986.

Southern Tier Health Management Corporation program entitled "Legal Rights of the Elderly," Corning, NY, November 20, 1985.

Hospital Underwriters Mutual Insurance Company program entitled "Current Issues in Hospital and Professional Liability," given in four New York cities during October and November, 1984.

New York State Association of the Homes for the Aging, program entitled "Legal Issues Involving Residential Health Care Facilities," Albany, NY, May 16, 1984.

New York State Department of Health, Division of Legal Affairs, program entitled "Professional Medical Conduct and Malpractice," Albany, NY, January 13, 1984.

Health Management Services, Inc., program entitled "Legal Issues in Hospital Management," Syracuse, NY, December 6, 1983.

Central New York Hospital Association, program entitled "Physician Credentialing," Syracuse, NY, November, 1982.

Southern Tier Health Management Corporation, program entitled "Informed Consent Issues", Corning, NY, October 27, 1982.

BACKGROUND

- ◆ Member of American Health Lawyers Association, New York State Bar Association and Tompkins County Bar Association.
- ◆ Member of New York State Task Force on Life and the Law.
- ◆ Former Trustee of Interest on Lawyer Account Fund of the State of New York.
- ◆ Former Member of the Board of Directors of the Health Law Section, New York State Bar Association.
- ◆ Member of Stewardship Council, Roman Catholic Diocese of Rochester, 1994 to 1999; Chairperson, 1997 to 1999.
- ◆ Member of Finance Council, St. Catherine's of Siena, Ithaca, NY, 1989 to 2001.
- ◆ Member, Board of Directors Tompkins Cortland Community College Foundation, 2005 to present; Chairperson, 2012 to 2014.